

We are a team of professionals committed to your financial success. We believe your success begins with our people, whose breadth, depth, and experience are our greatest strength. As your advocates, we apply objectivity, consistency and discipline to meet your long-term objectives.



Edgar Norris, Jr. – Managing Director and Financial Advisor
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With more than 40 years of industry experience, Edgar serves as the team's lead strategist and senior relationship manager. During the course of his career, Edgar has served as President and CFO of Edgar M. Norris & Co., and as Chairman of District 7 (Southeast U.S.) for NASD (National Association of Securities Dealers). He was twice elected to the NASD National Board of Governors from 1995-1999. In 2000, Edgar M. Norris & Co. was acquired by BB&T Scott & Stringfellow. Edgar is one of the top financial advisors in the firm. Edgar earned his bachelor's degree from Wofford College and completed the SIA Management Program from the Wharton School of Business.



Andrew Pittinos, CFA® – Assistant Vice President and Financial Advisor
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In addition to serving as a senior client relationship manager, Andrew's responsibility as the team's asset management specialist includes constructing asset allocation models and developing the appropriate blend of investments, funds, and managers best suited to meet each client's needs. Andrew brings expertise in the asset management field having earned his Chartered Financial Analyst® (CFA) designation. The CFA charter, one of the most respected and recognized investment credentials in the world, represents a tradition of upholding the highest standards of education and integrity in the investment profession. The charter is recognized globally by employers, investment professionals, and investors as the definitive standard by which to measure the competence, integrity, and dedication of serious investment professionals. There are fewer than 100 South Carolina CFA Charter Holders. In addition to his CFA, Andrew earned his bachelor's degree from the University of Denver. Andrew has more than 14 years of industry experience.



Paul Bopp, CFP® – Managing Director and Financial Advisor
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Paul serves as a senior client relationship manager and acts as the team's financial planning specialist providing a broad range of planning and advisory services to our clients, including, retirement income structuring, insurance analyses, education savings strategies, and estate planning. Paul brings more than 16 years of experience in the investment industry, providing financial planning services to executives, business owners and high-net-worth families. Prior to joining BB&T Scott & Stringfellow, Paul served in various executive level leadership positions in the wealth management field — most recently as Director of Wealth Management for the largest bank in South Carolina overseeing \$3 billion in client assets. In addition to his designation as a CERTIFIED FINANCIAL PLANNER™ (CFP®), he earned his MBA from Emory University and a bachelor's degree in neuroscience from Hamilton College.



Sherry Hall – Client Service Associate
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Sherry serves as a direct extension of the team's advisors in all client service-related matters and is accountable for the team's daily operations management. She is also responsible for enhancing the team's operational efficiency and ensuring compliance with both firm and industry requirements and regulations. Sherry joined BB&T Scott & Stringfellow in 2000.



Laurel Ellison – Registered Client Service Associate
LEllison@BBTScottStringfellow.com

Laurel is responsible for leading the Group's marketing efforts and managing client service requests by providing operational and administrative support. She, along with Sherry Hall, is a liaison for clients and helps maintain and enhance client and business relationships. Laurel joined BB&T Scott & Stringfellow in 2014, after earning her bachelor's degree in English from the University of South Carolina in 2011.

